





Newsletter of the HITP Mid-Florida Chapter *Since 1973* Nine time HITP Chapter of the Year.

*Gateway to HFTP * http://www.hftp.org * Mid-Florida Chapter Web Site * www.midfloridahftp.org

July 2017





40% of this chapter is HFTP CHAE or CHTP certified!

2017 **Officers & Directors**

Officers

President

Nasir Naseer Holiday Inn Resort Orlando Suites -Waterpark 407-387-0242 Nasir.Naseer@hisuitesorlando.com

Vice-President Christine Cipar

Florida Hotel & Conference Center

407-816-5188

Ccipar@thefloridahotelorlando.com

Treasurer

Jack Griffith Centerplate

407-685-7520 Jack.griffith@centerplate.com

Secretary

Christina Finch RemX Specialty Staffing

407-478-1956

Chair of the Board

Kelly Montgomery, CHAE Loews Hotels at Universal

Orlando 407-503-9215

kmontgomery@loewshotels.com

Directors

Gordon LeBlanc, CHTP

Charter 386-235-3875

Gordon, LeBlanc@charter.com

Gregory Wilhelm, CHTP

407-732-5962 IT Consultant

gregorywilhelm@mindspring.com

Jose Aybar, CHAE

Holiday Inn Resort Orlando Suites -Waterpark

jaybar1@cfl.rr.com

Susan Black

Wyndham Orlando Resort Bonnet Creek 407-390-2320

sblack1009@gmail.com

Gayle Edwards

PAS

386-233-5478

gedwards@profact.com

Michael Dwulit, CHAE Rosen Hotels & Resorts 407-996-9840

mdwulit@rosenhotels.com

Like us on Facebook

HITP Mid-Horida, Over 45 Years of, Leadership, Scholarship, Participation, Service

"To lead and advance the hospitality profession

by providing a forum for continuous learning and knowledge sharing".

General Meeting -Tuesday, July 25th, 2017

The Mid-Florida Chapter Hospitality Financial and Technology Professionals

Bohemian Hotel Celebration

700 Bloom Street, Celebration, FL.

Directions: Take I-4 West (towards Tampa) to exit 64 (Hwy 192 East). Make a right at the third light (Celebration Avenue). Follow Celebration Avenue to the fourth stop sign (Campus Street). Turn left onto Campus Street, which will become Bloom Street. Continue on Bloom Street, and The Bohemian Hotel Celebration will be on the right. We are in the Plantation Room.

Self Parking is complimentary, the four digit gate code for attendees is 8520.

Speaker and Program

Jason Walker, Executive Team Consultant, Jason Walker & Associates, LLC. Topic "Transform your workforce into an Elite Team"

These educational sessions fall under specialized knowledge and applications geared to basic knowledge on the topic and there are no prerequisites for attending. One CPE credit hour may be earned for participation in each 50 minute session for a maximum of 1.0 CPE Credits

Reception Cash Bar at 6:00 pm

You may come early if you wish to spend more time networking.

Dinner at 6:45 pm

Menu:

Starter

Tomato & Basil Bisque

Pumpkin Seed - Baby Field Greens, Frisec, Lollo Rossa, Tango, Feta, Grape Tomatoes, Walnut Oil, White Balsamic Vinaigrette

Entrée

Maple Ginger Roasted Chicken

Roasted Beets, Green Beans, Butternut Squash, Fingerling Potatoes, Brussel Sprouts, Arugula Salad, Walnut Vinaigrette

Dessert

Chocolate Lava Cake

RSVP on our web-site: www.midfloridahftp.org OR on your personal e-vite from the Chapter Secretary.

Reservations and cancellations before 12:01 pm Friday July 21st.

Please, no walk ins. No-shows and late cancellations will be billed.

Dinner: Members with RSVP \$45.00, Non-Members and Guests or no RSVP \$55.00, HFTP Student Chapter Members \$25.00.

Use the express registration line at the meeting, PAYPAL is available on the web-site.

The 15th Annual Chapter Golf Event to benefit Camp Boggy Creek Will be held Friday September, 29th 2017 at Rosen Shingle Creek. For sponsor information contact Jack Griffith 407-685-7520 Or

jack.griffith@centerplate.com It's all for the kids!

President's Corner By: Nasir Naseer

Fellow HFTP Mid-Florida Chapter Members, Greetings!!

For those of you who could not make it to the June meeting, let me tell you that you missed an opportunity to enjoy the amazing dinner the culinary team of the Caribe Royale Resort prepared & served. Best of all a very interesting and interactive session with Richard Maladecki, CAE, President / CEO of the Central Florida Hotel and Lodging Association (CFHLA). Mr. Maladecki updated us about the role of CFHLA in the community and also had a very interactive conversation with the group about the most recent legislation effecting Central Florida and more importantly tourism and hospitality industry.

Also during the June's meeting our Chair of the Board Ms. Kelly Montgomery, CHAE presented the slate of potential officers and board of directors to the membership. Now, it is up to you, the

Members, to vote and ensure your preferred candidates are elected. Please watch the ballot to arrive in the U.S Mail within next few weeks. You must mark your selections and return the ballot by the deadline indicated. The ballots will remain sealed until the August general meeting, where they will be counted and the results will be announced. Thank you for doing your part for democracy and the continued leadership and success of our chapter!

The education committee is diligently working on delivering another educational conference at the famous Shingle Creek Resort on August 29th, 2017. Just stay tuned for more details about this "can't-miss" event that will offer multiple CPE opportunities at no cost plus a lot of fun and networking with fellow members and vendors.

Our next meeting is scheduled to be held at the Bohemian Hotel Celebration, on Tuesday, July 25, 2017. Our speaker for the evening is Jason Walker, of Jason Walker & Associates. Jason will teach us about how to "Transform your workforce into an Elite Team". For your reading enjoyment, here's a link with an article about our speaker. http://cfchristianchamber.com/item/jason-walker-associates-llc/ I look forward to seeing you all there!!!!

2017 membership Contest is ending on July 31st! – Did you know that the membership contest was extended thru July 31st; you only need to sponsor one new member to win? here is your another chance to win a (guaranteed) prize. Drawing will be held at our August, 2017 General Membership meeting. You need not be present to win. Believe me, everyone who sponsored new member last year won a great prize, so can you!

As always, we are on the look-out for speakers for our other upcoming meetings. We have contacted various Speaker bureaus to identify interesting speakers and topics, but we would love to get suggestions from you. Because after all it is "Your Chapter" and your ideas and suggestions are always needed to make Mid-Florida, the best chapter in the HFTP universe.

Thank you again for all your support,

Respectfully,



HFTP Mid-Florida Chapter President



HFTP Mid-Florida Chapter Member Spotlight Miguel Solivan, Senior Advisor, SAS

Miguel is the Senior Advisor for the hospitality division of SAS in the American hemisphere. Miguel's journey started on a small island in the Caribbean, where his family still lives. Miguel graduated high school and headed to University of Massachusetts to complete a degree in Finance. While in college, Miguel got his first summer internship with Disney. That experience working in hotels convinced Miguel to complete a second Bachelor's in Hotel and Casino Management.

In 2004 Miguel moved back to Orlando, and began working as an Assistant Manager at the Universal Studios Revenue Ops for Area 1. After Universal, Miguel went to work for Starwood Vacation Ownership's Finance team. During that period, Miguel was the Senior Analyst developing valuations and reassessments for new properties and additional phases of existing properties in the Starwood Vacation Network. For the past nine years, Miguel has held positions as a Director and Area Director of Revenue Management.

Currently Miguel, as a Senior Advisor with SAS, assists hospitality corporations, airports, convention centers and arenas develop and enhanced their capabilities in their revenue centers. Miguel is also the main contact in the Americas for the Academic Partnership with the Hospitality programs at universities.

Miguel is a member of HFTP and a member of HSMAI. In 2007, Miguel was recognized by HSMAI as one of the top Revenue Strategy Executives. He is also a Certified Revenue Management Executive (CRME), and a Six Sigma Green Belt.

He lives in Orlando Florida with Jen, and their two young children Alejandro and Elizabeth. When the kids aren't being spoiled at Grandma and Grandpa's house, they love going to Disney as many times as they possibly can.

HFTP Mid - Florida Board Member and Secretary Christina Finch presents Miguel (L) with the coveted HFTP Mid-Florida Padfolio at the last Chapter General meeting.



* Officers & Board of Directors* Mid-Florida Chapter, HFTP 2017-2018 Election Slate

The Mid-Florida Chapter of HFTP announces the slate for the 2016-2017 chapter election. The Nominating Committee is charged with presenting to the Board of Directors and the general membership a slate of officers and directors for the 2016-2017 year.

The committee is chaired by the most recent Past President. Our current Board Chairperson is Kelly Montgomery, CHAE. Chapter members appointed by the Chairperson to serve on the Nominating / Election Committee were Chad Curtis, CHAE, E. Lawrence McCloskey, CHAE, William Parrish, CHAE and Michael Dryden, CHAE.

At the June Board of Directors meeting the slate of officers and the nominees for the vacant director positions were presented to the board as still a work in progress. This list was updated at the June General Meeting with nominations from the floor, there were none.

The slate is as follows:

OFFICERS:

President, Christine Cipar, Florida Hotel & Conference Center

Vice President, Jack Griffith, Centerplate @ Orange County Convention Center.

Treasurer, Christina Finch, Rem X the Workforce Experts

Secretary, Susan Black, Wyndham Orlando Resort Bonnet Creek

Chairperson of the Board, Nasir Naseer, Holiday Inn Resort Orlando Suites -Waterpark

DIRECTORS:

Director, Gregory Wilhelm, CHTP, IT Consultant

Director, Jose Aybar, Holiday Inn Resort Orlando Suites -Waterpark

Director, Luis Martinez, The Castel Hotel

Director, Brandie Lazorko, Streamsong Resort

There are three two year director positions open and a one year term position. That is, we vote for FOUR (4) directors.

The Secretary will send out ballots to the membership before 25 days of the August membership meeting. They must be returned no later than 10 days of the August membership meeting where the Election Committee will announce the results.

Directors serving their second year of a two year term:

Gayle Edwards, PAS and Michael Dwuilt, Rosen Hotels & Resorts.

Membership News, Embrace the vision, join the fun!
Committee Chair, Gregory Wilhelm, CHTP
407-923-5962 or gregorywilhelm@mindspring.com

2017 membership Contest Continues

You only need to sponsor one new member to win. Contest ends on July 31, 2017. Drawing will be held at our August, 2017 Mini-Ed meeting. You need not be present to win. Everyone who sponsored new member last year won a great prize so can you!

By popular demand, the HFTP Mid-Florida chapter membership contest has been extended to July 31, 2017. Thanks to the generosity of our members, we have over \$2,000 in prizes to award this year. We currently have more prizes than new member sponsors, so take this opportunity to win one of these great prizes.

Welcome New Members

Florencio Bulanhagui, Director Video & Access Technology, Summit Broadband. Michelle David, Accounting Manager, Buena Vista Suites. Darlene Delfino, ADOF, Hilton Orlando Buena Vista Palace. David Dowell, Sr. Manager, Commercial Operations, Dais Technologies.

COMMITTEE ASSIGNMENTS 2017

We need you !!! If you are interested in contributing to any of the committees, please contact any Board Member.

* Denotes Chair or Co-chairs

Education - Mini Ed Conf.

* Lori Schefstad 407-301-7368 Susan Ferguson 407-490-6024 Jose Aybar 407-535-6125

Job Bank/Legislative/By-Laws

* Nasir Naseer 305-479-7861

Membership Relations/Recruitment *Gregory Wilhelm 407-923-5962 or gregorywilhelm@mindspring.com Jose Aybar 407-535-6125

Communications / Social Media

Webmaster:www.midfloridahftp.org * Lori Schefstad 407-301-7368 Gayle Edwards 386-233-5478 Christine Cipar 407-816-5188

Newsletter Editor.

*Bill Parrish 407-876-8038 Jack Griffith 407-685-7520



Publications:

Jack Griffith 407-685-7520 Gayle Edwards 386-233-5478

Admin/Program/Speakers

*Gordon LeBlanc 386-235-3875 Christina Finch 407-478-1956 Michael Dwulit 407-996-9840

Admin. Locations

*Susan Black 407-390-2320 Christina Finch 407-478-1956

Scholarship Awards

* Michael Dryden 407-597-4068

Nominations

* Kelly Montgomery 407-503-9215 Chad Curtis 407-996-6143 Michael Drydan 407-597-4068 Kris Shoemaker 407-685-9827 Bill Parrish 407-876-8038 Larry McCloskey 407-947-7140 Susan Ferguson 407-490-4024 Or as chosen by the Chair

Chapter of the Year and Regional Conference

* The Board

Hospitality Committee

* Christine Cipar 407-816-5188 Jose Aybar 407-535-6125 Kelly Montgomery 407-503-9215

Community Services

CFH&LA Ex-Officio Board Member Nasir Naseer 407-387-0242

Bacchus Bash

* Michael Dryden 407-597-4068

* Larry McCloskey 407-947-7140 Nasir Naseer 407-387-0242

Charity Golf Event It's all for the kids!

* Jack Griffith 407-685-7520 Jeff Fernandez 407-685-7521 Gordon LeBlanc 386-235-3875

Cattle Baron's Ball

* Chad Curtis 407-996-6143

Chapter Calendar

Christine Cipar 407-816-5188

Fun Committee

Dr. Judy Holcomb 352-588-8005

Chapter Historian, Photography *Michael Dryden 407-597-4068*

Hospitality Financial and Technology Professionals MID-FLORIDA CHAPTER

Invite you to a Mini-Educational Conference, Free

Dinner \$45 Students \$25

Tuesday August 29th, 2017, Rosen Shingle Creek Resort 9939 Universal Blvd, Orlando, FL 32819

9:00 am – Noon CHAE and CHTP – Reviews (tentative)

12:30pm - 1:00pm Registration

1:00pm – 2:00pm **Andrew Bazemore**

Senior Special Agent, U.S. Secret Service

Topic: Cyber Security, Data Breaches.

What to look for, how to find it and fix it.

*2:00pm - 3:00pm **Luann Brooks**

Executive Director, I-Drive Business Improvement District

Topic: International Drive Resort Area Development

3:00pm – 3:15pm Break sponsored by

3:15pm – 4:15pm Jerry Fragnito

Senior Partner, F&G Hospitality Consulting, Inc.

Employee theft/fraud in the Hotel industry;

where to begin with your investigation.

4:15pm – 5:15pm **Gayle Edwards**, Managing Director, PAS and **Judy Holcomb**, **PhD CHAE**, Associate Professor, St Leo University

Topic: How Automation is changing the face of Back Office.

5:15pm – 6:15pm Cash Bar Reception and Heavy Hors d'oeuvres (to remain until end of evening)

6:15pm – 6:30pm Nasir Nassir, HFTP, Welcome /Introductions

6:30pm - 7:30pm Phil Diamond - Orange County Comptroller

Topic: Tourist Development Tax

7:30pm – 7:45pm Chapter Business

*Tentative

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HFTP MID-FLORIDA CHAPTER

P.O. Box 692004 Orlando, FL 32869-2004

2017 HFTP Mid-Florida CALENDAR

Note: Meeting fees for 2017 are \$45 Regular member, \$25 HFTP Student Chapter, \$55 all guests, Non-Members and failed to RSVP.

No Shows are invoiced.

Prepay your meeting fee on the web-site with PayPal

July 11th, Board Meeting, 6pm, Wyndham Grand Orlando Resort Bonnet Creek July 25th, General Meeting, 6pm, Bohemian Hotel Celebration

August 8th, Board Meeting, 6pm, OCCC

August 29th, Mini-Ed, 1pm, Rosen Shingle Creek Resort

September 7th, Board Meeting, 6pm, OCCC

September 26th, Installation of Officers and Annual Meeting, 6pm, The Florida Hotel and Conference Center

September 29th, 15th Annual HFTP Mid-Florida Golf event to benefit Camp Boggy Creek., The Rosen Shingle Creek Resort October 5th, Board Meeting, 6pm, OCCC

October 25-28th, 2017 HFTP Annual Convention Orlando, FL

November 9th, Board Meeting, 6pm, OCCC

November 28th, General Meeting, 6pm, Hyatt Regency Orlando Intl. Airport

For more Chapter news visit the Universally acclaimed Chapter Web Site at: www.midfloridahftp.org

The opinions expressed in the Mid-Florida Chapter newsletter and web-site are solely those of the editor, web master or author of the article and have nothing to do with HFTP Global and /or in some cases reality, political correctivity or good hygiene.



HFTP Mid-Florida Chapter 15th Annual Charity Golf Tournament September 29, 2017 Rosen Shingle Creek Resort



HFTP Mid-Florida Chapter

Executive Committee

President Nasir Naseer Holiday Inn Resort Orlando Suites -Waterpark 407-387-0242

Nasir.naseer@hisuitesorlando.com

Vice-President Christine Cipar Florida Hotel & Conference Center 407-816-5188 Ccipar@thefloridahotelorlando.com

Treasurer
Jack Griffith
Centerplate
407-685-7520
Jack.Griffith@centerplate.com

Secretary Christina Finch RemX 407-478-1956 Christina.Fince@RemX.com

Chairman of the Board Kelly Montgomery Loews Hotels at Universal Orlando 407-503-9215 kmontgomery@loewshotels.com

Directors

Gordon LeBlanc Charter 386-235-3875 Gordon.leblanc@charter.com

Greg Wilhelm 407-923-59.62 gregorywilhelm@mindspring.com

Jose Aybar Holiday Inn Resort Orlando Suites -Waterpark jaybar1@cfl.rr.com

Susan Black Wyndham Grand Orlando Resort Bonnet Creek 407-390-2320 sblack@wyndham.com

Gayle Edwards PAS GEdwards@profact.com

Michael Dwulit, CHAE Rosen Hotels & Resorts 407-996-9840

mdwulit@rosenhotels.com

February 19, 2017

Dear Friend:

I am proud to inform you that our 14th Annual tournament was a huge success. With the support of all our Sponsors, Players, Contributors, and Volunteers we were able to donate \$23,500 to Camp Boggy Creek. It was our largest annual donation ever and took our total contributions to over \$175,000!

HFTP's Mid-Florida Chapter will be hosting our 15th Annual Charity Golf Tournament to benefit Camp Boggy Creek September 29, 2017. The event will be an 18-hole four person scramble golf tournament and will be held at Rosen Shingle Creek Resort. Attached are flyers which highlight the details on how you can be part of this special event.

Your participation will benefit Florida's own Camp Boggy Creek. Their mission is "To foster a spirit of joy by creating a free, safe and medically-sound camp environment that enriches the lives of children with serious illnesses and their families." Camp Boggy Creek is a proud member of SeriousFun Children's Network. Founded by Paul Newman, SeriousFun Children's Network is a growing global community of independently managed and financed camps and programs creating opportunities for children with serious illnesses and their families to reach beyond illness and discover joy, confidence and a new world of possibilities, always free of charge. To learn more about Camp Boggy Creek, visit www.boggycreek.org.

Based in Austin, Texas, HFTP is the professional association for financial and technology personnel working in hotels, resorts, clubs, casinos, restaurants and other hospitality related businesses. The Mid-Florida Chapter includes almost 125 members from the major hospitality businesses throughout the greater Orlando – Kissimmee area. To learn more please visit us at www.midfloridahftp.org

I look forward to hearing from you soon and working with you for this worthy cause.

Together, we can make a difference in these children's lives and in our community.

Please do not hesitate to contact me with any questions.

"Remember, It's All for the Kids"

Sincerely and respectfully,

Jack Griffith

Jack Griffith

Tournament Chairman

HFTP Mid-Florida Charity Golf Tournament

Phone: 321.303.0307

Email: jack.griffith@centerplate.com



HFTP Mid-Florida Chapter 15th Annual Charity Golf Tournament September 29, 2017 - 1:00 pm



To Benefit:

Camp Boggy Creek

"Where children coping with chronic and life threatening illnesses can just be kids!"

Shingle Creek Golf Club

YOU CAN BE A CORPORATE SPONSOR: Platinum Sponsor \$2,100

- Includes one complimentary foursome golf entry.
- Company logo prominently displayed at registration, on the golf course's GPS system and throughout the tournament literature (must send logo in jpg format).
- Custom sign with company name displayed on the course (must send logo in jpg format).
- 1/2 page ad in the HFTP Mid-Florida Newsletter and listing on the HFTP Mid-Florida website.

Gold Sponsor \$1,600

- Includes one complimentary foursome golf entry.
- Company logo prominently displayed at registration, on the golf course's GPS system and throughout the tournament literature (must send logo in jpg format).
- Custom sign with company name displayed on the course (must send logo in jpg format).
- 1/4 page ad in the HFTP Mid-Florida Newsletter and on the HFTP Mid-Florida website.

Silver Sponsor \$1,100

- Includes two complimentary golf entries.
- Company logo prominently displayed at registration, on the golf course's GPS system and throughout the tournament literature (must send logo in jpg format).
- Custom sign with company name displayed on the course (must send logo in jpg format).
- Company name listing in the HFTP Mid-Florida Newsletter and on the HFTP Mid-Florida website.

Golf Hole Sponsor \$400

- Custom sign with company name displayed on the course and company logo on the golf course's GPS system (must send logo in jpg format).
- Company name listing in the HFTP Mid-Florida Newsletter and on the HFTP Mid-Florida website.

Beverage Cart Sponsor \$750 – NO LONGER AVAILABLE

- Company name on beverage cart
- Company name listing in the HFTP Mid-Florida Newsletter and on the HFTP Mid-Florida website.

To secure your corporate sponsorship in the tournament, please complete this form and return it with payment made payable to HFTP Mid-Florida no later than Friday, September 22, 2017 to HFTP Mid-Florida Chapter, PO Box 692004, Orlando, FL 32869-2004.

Company Name	Company Contact		
Daytime Phone	E-Mail Address		
Level of Sponsorship	□ Platinum □ Gold □ Silver □ Golf Hole 🗽		
	□ Beverage Cart $^{\Psi}$		

The mission of Camp Boggy Creek is to foster a spirit of joy by creating a free, safe and medically-sound camp environment that enriches the lives of children with serious illnesses and their families. Camp Boggy Creek is a proud member of SeriousFun Children's Network. Founded by Paul Newman, SeriousFun Children's Network is a growing global community of independently managed and financed camps and programs creating opportunities for children with serious illnesses and their families to reach beyond illness and discover joy, confidence and a new world of possibilities, always free of charge.

The HFTP Mid-Florida chapter is a 501 (c) 6 organization. Contributions are tax deductible if they qualify as a business expense. Please contact your tax advisor if you need more information. All net proceeds will directly benefit Camp Boggy Creek, a not-for-profit organization, where children coping with serious illness

can just be kids!

Visit www.boggycreek.org/ to see the great work they are doing.

For more information, please call:

Jack Griffith at 321.303.0307

Jack.griffith@centerplate.com

Or visit www.midfloridahftp.org



HFTP Mid-Florida Chapter 15th Annual Charity Golf Tournament September 29, 2017

To Benefit:



"Where children coping with chronic and life threatening illnesses can just be kids!"

At:

Shingle Creek Golf Club

For tournament reservation, please complete this form and return it with payment <u>made payable to Mid-Florida</u> no later than <u>Friday</u>, <u>September 22</u>, <u>2017</u> to HFTP Mid-Florida Chapter, PO Box 692004, Orlando, FL 32869-2004.

Full Name	Daytime Phone
Address	Cell Phone
Address	State / Zip
City	E-Mail Address

Please provide the names of the other players in your party. Use a separate form for five or more players.

Player #2	Player #4	
Player #3		

Each \$125 Single Entry Fee or \$450 for a foursome (inclusive of applicable taxes and fees) for the HFTP Charity Golf Tournament includes 18 holes of golf, a box lunch before, an awards ceremony dinner afterwards and free beverages on the course (limited to donated product).

Number of Single Entrants	x \$125 =	\$
Number of Foursomes	X \$450 =	\$
Number of Boggy Packages *	x \$50 =	\$
Number of Raffle Packages **	x \$35 =	\$
TOTAL PAYMENT		\$
Number of Raffle Packages **	_ '	\$ \$ \$

^{*} Includes two "Boggys", one Sand Throw & entry in the Hole-in-One, Closest-To-The-Pin, Longest Drive competitions and **one Raffle Package**. Limit one Boggy Package per player.

Proper golf attire is required at all times and only recognized golf apparel will be permitted on the golf course. Only soft spikes are permitted on the golf course, practice green and range.

For more information, please call: Jack Griffith at 321.303.0307

Jack.griffith@centerplate.com

Or visit www.midfloridahftp.org

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Boggy CREEK

^{**} Includes one of each color raffle tickets Red, White and Blue.